Georgia and Poland
Trade and Investment

GEORGIA'S KEY INDUSTRIES
- Aviation
- Agribusiness
- Automotive
- Contact Centers
- Data Centers
- Defence
- Energy and Environment
- Food Processing

MORE ABOUT GEORGIA
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GOODS IMPORT FROM POLAND

<table>
<thead>
<tr>
<th>Product</th>
<th>million USD (2016)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation equipment</td>
<td>41,6</td>
</tr>
<tr>
<td>Furniture and fixtures</td>
<td>40,9</td>
</tr>
<tr>
<td>Computer and electronic products</td>
<td>27,2</td>
</tr>
<tr>
<td>Machinery, except electrical</td>
<td>19,4</td>
</tr>
<tr>
<td>Miscellaneous manufactured commodities</td>
<td>10,2</td>
</tr>
</tbody>
</table>

POLAND’S KEY INDUSTRIES
- IT/ICT
- Computer and electronic products
- Automotive parts
- Transportation Equipment
- Machinery
- Furniture
- Aviation
- Shipbuilding

GOODS EXPORT TO POLAND

<table>
<thead>
<tr>
<th>Product</th>
<th>million USD (2016)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation equipment</td>
<td>263,8</td>
</tr>
<tr>
<td>Machinery, except electrical</td>
<td>25,4</td>
</tr>
<tr>
<td>Paper</td>
<td>9,8</td>
</tr>
<tr>
<td>Electrical equipment, appliances and components</td>
<td>6,1</td>
</tr>
<tr>
<td>Plastics and rubber products</td>
<td>5,4</td>
</tr>
</tbody>
</table>

Source: International Trade Administration; U.S. Bureau of Economic Analysis.

Size of economies (GDP, current USD, 2016)
- Georgia: 2016 USD 541,3 bln
- Poland: 2016 USD 540 bln

Polish companies in Georgia:
- Comarch (IT software)
- HTL-Strefa (lancets manufacturer)
- Klimor USA (Hvac units)
- TZMO (hygiene products manufacturer)
- VTS America (Hvac units)

Source: U.S. Bureau of Economic Analysis, OECD.

TRADE RELATIONS

Poland – Georgia Trade Relations, 2010 – 2016 (million USD)

6th largest economy in the EU: 540 bln USD
GDP per capita: USD 26,403 (PPP, 2015) – IMF
GDP growth (at market prices) 2008-2015: Poland 40% vs the EU: 12,5%
largest EU funds beneficiary: ~100 bln USD in years 2014-2020
low public debt: 51.0% of the GDP v. the EU average 87.8%
FDI stock: USD 159 bln as of the end of 2015
membership: EU, NATO, OECD, WTO, Schengen Zone, AIIB

MORE ABOUT POLAND
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Source: International Trade Administration; U.S. Bureau of Economic Analysis.